

### **HEALTH QUARTERLY STATEMENT**

AS OF MARCH 31, 2004
OF THE CONDITION AND AFFAIRS OF THE

	OF T	THE CONDITION AND AFFAIRS (	OF THE		
	Memphis	Managed Care C	orporation		
NAIC Group Code 0000 (Current Period)	, N	NAIC Company Code 00000	Employer's II	O Number <u>621539163</u>	
Organized under the Laws of Tennessee		, State of Do	micile or Port of Entry	Tennessee	
Country of Domicile US					
Licensed as business type:					
Life Accident and Health [	Is HMO Federally	Property/Casualty [ ] Vision Service Corporation [ ] Qualified? Yes ( ) No ( )		Hospital, Medical and Dental Service or Inc Other [ ]	emnity [ ]
Incorporated July 7, 1993		Commenced Bus	iness January 1, 1994		
Statutory Home Office 1407 Union Ave Suit	te 200, Memphis, Tennessee 3810	14			
		(Street and Number, City or Town, Sta	ite and Zip Code)		
Main Administrative Office 1407 Union Ave		38104		901-725-7100	
	(Stree	et and Number, City or Town, State and Zip C	Code)	(Area Code) (Telephone	Number)
Mail Address 1407 Union Ave Suite 200, Memp	phis, Tennessee 38104				
		(Street and Number, City or Town, State an	d Zip Code)		
Primary Location of Books and Records	1407 Union Ave Suite 200, Memph	is, Tennessee 38104			
	004 705 7400	(Street and Number, City	or Town, State and Zip Code)		
	901-725-7100 (Area Code) (Telephone N	lumber)			
	(, (,	,			
Internet Website Address www.mmcc-tlc.c	com/				
Statutory Statement Contact Art Ansert				901-725-7100	
		(Name)		(Area Code) (Telephone Number) (Ex	ension)
AAnsert@mmcc-tl.com	/F M-:I A-	14\		(Fau Number)	
Policyowners N/A	(E-Mail Ad	ouress)		(Fax Number)	
Policyowners N/A Relations Contact and	(Street and Number, City	or Town, State and Zip Code)		(Area Code) (Telephone Number) (Extended to the Code)	ension)
Phone Number					
		OFFICERS			
	1	. Al King (President)			
	2	2. Bruce Steinhauer, Dr (Secretai	ry)		
		OTHER OFFICERS			
		OTHER OFFICERS			

### **DIRECTORS OR TRUSTEES**

Steven Burkett Brenda Jetter Andy Spooner, Dr Dennis Schaberg, Dr Barry Fowler Stuart Polly, Dr Jeff Brandon Bruce Steinhauer, Dr Al King

State of _	Tennessee	١ ,,
County of	Shelby	SS

The officers of this reporting entity, being duly sworn, each depose and say that they are the described officers of said reporting entity, and that on the reporting period stated above, all of the herein described assets were the absolute property of the said reporting entity, free and clear from any liens or claims thereon, except as herein stated, and that this statement, together with related exhibits, schedules and explanations therein contained, annexed or referred to, is a full and true statement of all the assets and liabilities and of the condition and affairs of the said reporting entity as of the reporting period stated above, and of its income and deductions therefrom for the period ended, and have been completed in accordance with the NAIC Annual Statement Instructions and Accounting Practices and Procedures manual except to the extent that: (1) state law may differ; or, (2) that state rules or regulations require differences in reporting not related to accounting practices and procedures, according to the best of their information, Furthermore, the scope of this attestation by the described officers also includes the related corresponding electronic filing with the NAIC, when required, that is an exact copy (except for formatting differences due to electronic filing) of the enclosed statement. The electronic filing may be requested by various regulators in lieu of or in addition to the enclosed statement. Showledge and belief, respectively. Furthermore, the scope of this attestation by the described officers also includes the related corresponding electronic filing may be requested by various regulators in lieu of or in addition to the enclosed statement. The electronic filing may be requested by various regulators in lieu of or in addition to the enclosed statement.

Al King President	Bruce Steinhauer , Dr Secretary		
Subscribed and sworn to before me this		a. Is this an original filing?	Yes (X) No ( )
		b. If no: 1. State the amendment number	
		2. Date filed	
NOTARY PUBLIC (Seal)		3. Number of pages attached	

### **ASSETS**

		Current Statement Date			4
		1	2	3 Net Admitted	
		Assets	Nonadmitted Assets	Assets (Col. 1 minus Col. 2)	Prior Year Net Admitted Assets
1.	Bonds	2,966,032		2,966,032	2,968,950
2.	Stocks:				
	2.1 Preferred stocks				
	2.2 Common stocks				
3.	Mortgage loans on real estate:				
	3.1 First liens				
	3.2 Other than first liens				
4.	Real estate:				
	4.1 Properties occupied by the company (less \$encumbrances)				
	4.2 Properties held for the production of income (less \$encumbrances)				
	4.3 Properties held for sale (less \$encumbrances)				
5.	Cash (\$ 9,722,583 ), cash equivalents (\$) and short-term investments (\$)	9.722.583		9.722.583	6.389.811
6.	Contract loans (including \$ premium notes)				
7.	Other invested assets				
8.	Receivable for securities				
9.	Aggregate write-ins for invested assets	,		·	· .
10.	Subtotals, cash and invested assets (Line 1 to Line 9)				
11.	Investment income due and accrued				
12.	Premiums and considerations:				
	12.1 Uncollected premiums and agents' balances in the course of collection				
	12.2 Deferred premiums, agents' balances and installments booked but deferred and not yet due (including \$ earned but unbilled premiums)				
	12.3 Accrued retrospective premiums				
13.	Reinsurance:				
	13.1 Amounts recoverable from reinsurers				
	13.2 Funds held by or deposited with reinsured companies				
	13.3 Other amounts receivable under reinsurance contracts				
14.	Amounts receivable relating to uninsured plans				
15.1	Current federal and foreign income tax recoverable and interest thereon				
15.2	Net deferred tax asset				
16.	Guaranty funds receivable or on deposit				
17.	Electronic data processing equipment and software				
18.	Furniture and equipment, including health care delivery assets (\$	168,924	168,924		
19.	Net adjustment in assets and liabilities due to foreign exchange rates	1			
20.	Receivables from parent, subsidiaries and affiliates				
21.	Health care (\$) and other amounts receivable				
22.	Other assets nonadmitted				
23.	Aggregate write-ins for other than invested assets	606,728	606,728		
24.	Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts (Line 10 to Line 23)	20,426,373	2,261,590	18, 164, 783	14,504,707
25.	From Separate Accounts, Segregated Accounts and Protected Cell Accounts				
26.	TOTAL (Line 24 and Line 25)		2,261,590	18,164,783	14,504,707
	LS OF WRITE-INS				
0902. 0903.					
0998.	Summary of remaining write-ins for Line 9 from overflow page Totals (Line 0901 through Line 0903 plus Line 0998) (Line 9 above)				
	Totals (Line 600) till bugit Line 6000 plus Line 6000) (Line 3 above)	<u> </u>			
	Prepaid Exp Other	8,000	8,000		
2398.	Summary of remaining write-ins for Line 23 from overflow page Totals (Line 2301 through Line 2303 plus Line 2398) (Line 23 above)				

## LIABILITIES, CAPITAL AND SURPLUS

2. <i>i</i>		1	2	3	4
2. <i>i</i>				1 2 3	
2. <i>i</i>		Covered	Uncovered	Total	Total
3. 1	Claims unpaid (less \$ reinsurance ceded)	131,068		131,068	150,000
3. 1	Accrued medical incentive pool and bonus amounts.				
	Unpaid claims adjustment expenses .				
	Aggregate health policy reserves.				
	Aggregate life policy reserves				
	Property/casualty unearned premium reserve.				
	Aggregate health claim reserves				
	Premiums received in advance.				
	General expenses due or accrued.				
10 1 (	Current federal and foreign income tax payable and interest thereon (including \$				
	Net deferred tax liability.				
	Ceded reinsurance premiums payable				
	Amounts withheld or retained for the account of others				
	Remittances and items not allocated.				
14. I	Borrowed money (including \$				
15.	Amounts due to parent, subsidiaries and affiliates	480,000		480,000	
16. I	Payable for securities				
17 I	Funds held under reinsurance treaties with (\$				
18. I	Reinsurance in unauthorized companies				
19. I	Net adjustments in assets and liabilities due to foreign exchange rates.				
	Liability for amounts held under uninsured accident and health plans.				
	Aggregate write-ins for other liabilities (including \$				
	Total liabilities (Line 1 to Line 21)			5,196,879	
	Common capital stock		XXX		
	Preferred capital stock		XXX		
	Gross paid in and contributed surplus		XXX	3,699,498	
	Surplus notes		XXX		
	Aggregate write-ins for other than special surplus funds		XXX		
		XXX	XXX	9,268,406	
	Unassigned funds (surplus)	^^^	^^^	9,200,400	0,310,100
	Less treasury stock, at cost:	l vvv	VVV		
	29.1	XXX	XXX		
	29.2		XXX		
	otal capital and surplus (Line 23 to Line 28 minus Line 29)  otal Liabilities, capital and surplus (Line 22 and Line 30).		XXX	12,967,904	
				, , , , , ,	
	S OF WRITE-INS				
	Summary of remaining write-ins for Line 21 from overflow page.				
	Totals (Line 2101 through Line 2103 plus Line 2198) (Line 21 above)				
2701.		XXX	XXX		
2702.		XXX	XXX		
2703.		XXX	XXX		
	Summary of remaining write-ins for Line 27 from overflow page		XXX		
	Totals (Line 2701 through Line 2703 plus Line 2798) (Line 27 above)		XXX		

### STATEMENT OF REVENUE AND EXPENSES

		Current Year to Date		Prior Year to Date	
		1	2	3	
		Uncovered	Total	Total	
1.	Member Months	XXX	596,847	2,314,367	
2.	Net premium income (including \$non-health premium income)	XXX			
3.	Change in unearned premium reserves and reserve for rate credits	XXX			
4.	Fee-for-service (net of \$medical expenses)	XXX			
5.	Risk revenue	XXX			
6.	Aggregate write-ins for other health care related revenues	XXX			
	Aggregate write-ins for other non-health revenues	XXX			
8.	Total revenues (Line 2 to Line 7)	XXX			
Hospital	and Medical:		(000 540)	(0.000.705)	
	Hospital/medical benefits		, , ,	, , ,	
	Other professional services			, ,	
	Outside referrals				
	Emergency room and out-of-area				
	Prescription drugs				
	Aggregate write-ins for other hospital and medical				
	Incentive pool, withhold adjustments and bonus amounts				
16.	Subtotal (Line 9 to Line 15)			(3,217,356)	
<b>Less:</b> 17.	Net reinsurance recoveries				
18.	Total hospital and medical (Line 16 minus Line 17)			(3,217,356)	
19.	Non-health claims				
20.	Claims adjustment expenses, including \$cost containment expenses			2,976,744	
21.	General administrative expenses		(1,494,125)	(12, 135, 658)	
	Increase in reserves for life and accident and health contracts (including \$increase in reserves for life only)				
23.	Total underwriting deductions (Line 18 through Line 22)		(664,349)	(12,376,270)	
24.	Net underwriting gain or (loss) (Line 8 minus Line 23)	XXX	664,349	12,376,270	
25.	Net investment income earned			105,122	
26.	Net realized capital gains (losses)				
27.	Net investment gains (losses) (Line 25 plus Line 26)			105,122	
28.	Net gain or (loss) from agents' or premium balances charged off [(amount recovered \$ ) (amount charged off \$ )]				
	Aggregate write-ins for other income or expenses				
30.	Net income or (loss) before federal income taxes (Line 24 plus Line 27 plus Line 28 plus Line 29)	XXX	887,272	13,581,816	
31.	Federal and foreign income taxes incurred	XXX			
32.	Net income (loss) (Line 30 minus Line 31)	XXX	887,272	13,581,816	
DETA	ILS OF WRITE-INS				
0601. 0602.		X X X X X X			
0603. 0698.		X X X X X X			
0699.	Totals (Line 0601 through Line 0603 plus Line 0698) (Line 6 above)	XXX			
0701. 0702.		X X X X X X			
0703. 0798.	Summary of remaining write-ins for Line 7 from overflow page	X X X X X X			
0799.	Totals (Line 0701 through Line 0703 plus Line 0798) (Line 7 above)	XXX			
1401. 1402.					
1403. 1498.					
1499.					
2901. 2902.	Other Revenue			, ,	
2903 . 2998 .					
2999.					

## **STATEMENT OF REVENUE AND EXPENSES (continued)**

		1	2
	CAPITAL AND SURPLUS ACCOUNT	Current Year to Date	Prior Year
33.	Capital and surplus prior reporting year	13,017,678	5,137,830
GAII	NS AND LOSSES TO CAPITAL AND SURPLUS		
34.	Net income (loss) from Line 32	887,272	13,581,816
35.	Change in valuation basis of aggregate policy and claims reserves		
36.	Net unrealized capital gains and losses		
37.	Change in net unrealized foreign exchange capital gain or (loss)		
38.	Change in net deferred income tax		
39.	Change in nonadmitted assets	62,834	48,668
40.	Change in unauthorized reinsurance		
41.	Change in treasury stock		
42.	Change in surplus notes.	(1,000,000)	(5,750,636)
43.	Cumulative effect of changes in accounting principles		
44.	Capital Changes:		
	44.1 Paid in		
	44.2 Transferred from surplus (Stock Dividend)		
	44.3 Transferred to surplus		
45.	Surplus adjustments:		
	45.1 Paid in		
	45.2 Transferred to capital (Stock Dividend)		
	45.3 Tranferred from capital		
46.	Dividends to stockholders		
47.	Aggregate write-ins for gains or (losses) in surplus		
48.	Net change in capital and surplus (Line 34 to Line 47)	(49,894)	7,879,848
49.	Capital and surplus end of reporting period (Line 33 plus Line 48)	12,967,784	13,017,678
DET	AILS OF WRITE-INS		
4701			
4702			
4703	i		
4798	Summary of remaining write-ins for Line 47 from overflow page		
4799	Totals (Line 4701 through Line 4703 plus Line 4798) (Line 47 above)		

### **CASH FLOW**

		1 Current Year	2
		Current Year To Date	Prior Year
	Cash from Operations		
1. 2. 3.	Premiums collected net of reinsurance Net investment income Miscellaneous income	57,266 75,196	
4.	Total (Line 1 through Line 3)		1,328,623
	Benefit and loss related payments		
В.	Net transfers to Separate, Segregated Accounts and Protected Cell Accounts.  Commissions, expenses paid and aggregate write-ins for deductions.  Dividends paid to policyholders.  Federal and foreign income taxes paid (recovered) \$ net of tax on capital gains (losses)	(4,210,110)	(7,970,839
٥.	Total (Line 5 through Line9)	(4,210,110)	(7,868,940
1.	Net cash from operations (Line 4 minus Line 10)	4,342,572	9,197,563
	Cash from Investments		
2.	Proceeds from investments sold, matured or repaid:		
	12.1 Bonds		
	12.3 Mortgage loans 12.4 Real estate		
	12.5 Other invested assets		
	12.6 Net gains or (losses) on cash, cash equivalants and short-term investments.  12.7 Miscellaneous proceeds		
	12.8 Total investment proceeds (Line 12.1 through Line 12.7)		
3.	Cost of investments acquired (long-term only): 13.1 Bonds		
	13.2 Stocks		
	13.4 Real estate 13.5 Other invested assets		
	13.6 Miscellaneous applications		7,81
	13.7 Total investments acquired (Line 13.1 through Line 13.6)		7,815
4.	Net increase or (decrease) in policy loans and premium notes		
5.	Net cash from investments (Line 12.8 minus Line 13.7 minus Line 14)		(7,815
	Cash from Financing and Miscellaneous Sources		
6.	Cash provided (applied): 16.1 Surplus notes, capital notes	(1,009,800)	(5,750,636
	16.2 Capital and paid in surplus, less treasury stock 16.3 Borrowed funds		
	16.4 Net deposits on deposit-type contracts and other insurance liabilities		
	16.5 Dividends to stockholders		
7.	Net cash from financing and miscellaneous sources (Line 16.1 through Line 16.4 minus Line 16.5 plus Line 16.6)	(1,009,800)	(13,118,085
	RECONCILIATION OF CASH AND SHORT-TERM INVESTMENTS		
3.	Net change in cash and short-term investments (Line 11 plus Line 15 plus Line 17)	3,332,772	(3,928,337
9.	Cash and short-term investments:		
	19.1 Beginning of year. 19.2 End of period (Line 18 plus Line 19.1)	6,389,811 9,722,583	
ote	e: Supplemental disclosures of cash flow information for non-cash transactions:		
	01 		
	03		

### STATEMENT AS OF MARCH 31, 2004 OF THE Memphis Managed Care Corporation

### **CASH FLOW, Line 20 (Continued)**

	Current Year To Date	Prior Year Ended December 31	
Supplemental disclosures of cash flow information for non-cash transactions:			

<sup>20 -</sup> Supplemental disclosures of cash flow information for non-cash transactions:

## **EXHIBIT OF PREMIUMS, ENROLLMENT AND UTILIZATION**

	1	Comprehensive (Ho	ospital and Medical)	4	5	6	7	8	9	10	11	12	13
		2	3	Medicare	Vision	Dental	Federal	Title XVIII	Title XIX	Ston	Disability	Long-Term	
	Total	Individual	Group	Supplement	Only	Only	Employees Health Benefit Plan	Medicare	Medicaid	Stop Loss	Income	Long-Term Care	Other
Total Members at end of:													
1. Prior Year	194,981								194,981				
2. First Quarter	197,528								197,528				
3. Second Quarter													
4. Third Quarter													
5. Current Year													
6. Current Year Member Months													
Total Member Ambulatory Encounters for Period:													
7. Physician	10,600								10,600				
8. Non-Physician	195,000								195,000				
9. Total									205,600				
9. Total	200,000								200,000				
10. Hospital Patient Days Incurred	20,500								20,500				
11. Number of Inpatient Admissions	4,200												
12. Health Premiums Written													
13. Life Premiums Direct													
14. Property/Casualty Premiums Written													
15. Health Premiums Earned													
16. Property/Casualty Premiums Earned													
17. Amount Paid for Provision of Health Care Services													
18. Amount Incurred for Provision of Health Care Services													

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### STATEMENT AS OF MARCH 31, 2004 OF THE Memphis Managed Care Corporation

### **CLAIMS UNPAID AND INCENTIVE POOL, WITHHOLD AND BONUS (Reported and Unreported)**

Aging Analysis of Unpaid Claims

1 Account	2 1 - 30 Days	3 31 - 60 Days	4 61 - 90 Days	5 91 - 120 Days	6 Over 120 Days	7 Total		
0599999 - Unreported claims and other claim reserves								
0799999 - Total claims unpaid.								

### **UNDERWRITING AND INVESTMENT EXHIBIT**

### ANALYSIS OF CLAIMS UNPAID - PRIOR YEAR - NET OF REINSURANCE

	Claims Paid '	Paid Year to Date Liability End of Current 0		Current Quarter	5	6
	1	2	3	4		Reserve and Claim
Line of Business	On Claims Incurred Prior to January 1 of Current Year	On Claims Incurred During the Year	On Claims Unpaid December 31 of Prior Year	On Claims Incurred During the Year	Claims Incurred in Prior Years (Columns 1 plus 3)	Liability December 31 of Prior Year
Comprehensive (hospital and medical)						
Medicare Supplement						
2. Particlarly						
Dental only      Vision only						
Vision only     Federal Employees Health Benefits Plan						
0. 70 200 10 1						
Title XVII - Medicare  7. Title XIX - Medicaid						
0. Other health						
9. Health subtotal (Line 1 to Line 8)					450 000	
40 00 00 00 00						
10. Other non-health						
11. Medical incentive pools and bonus amounts						450,000
12. Totals	18,932		131,068		150,000	150,000

Quarterly Statement as of March 31, 2004 of Memphis Managed Care Corp

- 1. Summary of Significant Accounting Policies
  - A. Accounting Practices

The financial statements of Memphis Managed Care Corporation Have been prepared in accordance with the NAIC Accounting Practice and Procedure Manual except to the extent that state law Differs.

The company, at the direction of the Commissioner of Insurance of the State of Tennessee for the period May 1, 2002 – December 31, 2002, on report #2A records claims reimbursements and administrative reimbursements as premiums, instead of netting them against claims and general administrative expenses respectively as required by SAP.

B. Use of Estimates in the Preparation of the Financial Statements

The preparation of financial statements in conformity with the Quarterly Statement Instructions and Accounting Practice and Procedures manual requires the use of management's estimates.

- 1) Short-term investments are stated at amortized cost.
- 2) Bonds are stated at amortized cost using the effective interest method.
- 3) The company does not hold common stock.
- 4) The company does not hold preferred stock.
- 5) The company does not hold mortgage loans.
- 6) The company does not hold loan-backed securities.
- 7) The company does not hold investments in subsidiaries, controlled and affiliated companies.
- 8) The company does not have minor ownership interests in joint ventures.
- 9) The company does not carry derivatives.
- 2. Accounting Changes and Corrections of Errors
  - A. Disclosure of material changes in accounting principles and or errors

N/A

- 3. Business Combinations and Goodwill
  - A. Statutory Purchase Method

N/A

B. Merger

N/A

C. Impairment Loss

N/A

4. Discontinued Operations

N/A

- 5. Investments
  - A. Mortgage Loans

N/A

B. Debt Restructuring

N/A

C. Reverse Mortgages Quarterly Statement as of March 31, 2004 of Memphis Managed Care Corp

N/A

D. Loan Backed Securities

N/A

E. Repurchase Agreements

N/A

6. Joint Ventures, Partnerships and Limited Liability Companies

N/A

- 7. Investment Income
  - A. N/A
  - B. Total Amount excluded was \$0
- 8. Derivative Instruments
- 9. Income Tax
  - A. Components of net deferred income tax asset or liability

N/A

B. DTLs not recognized

N/A

C. Significant components of income taxes incurred

N/A

D. Significant reconciling items of income taxes incurred

N/A

E(1). Operating loss and tax credit carry fowards

N/A

E(2). Recoupment of Income taxes available in the eventof furture losses

N/A

F Consolidated federal Income tax return

N/A

- 10. Information Concerning Parent, Subsidiaries and Affiliates
  - A. The company is jointly owned by The Regional Medical Center (The Med) & University of Tennessee Medical Group (UTMG).
  - B. Description of transactions

N/A

C. Dollar amount of Transactions

N/A

D. As of March 31, 2004 the company reported \$240,000 Due to UTMG for operational support & \$240,000 due to The Med for operational support. T The company reported \$162,964 due from The Med for MedCall & MRI services rendered.

E. Guarantees or undertakings for the benefit of an affiliate

N/A

F. Description of any material management contracts with related parties

N/A

G. Ownership in the company is 50% The Med, 50% UTMG

Quarterly Statement as of March 31, 2004 of Memphis Managed Care Corp

H. Amount deducted from the value of an upstream intermediate entity

N/A

I. Investment in SCA in excess of SCA entity

N/A

J. Investment in SCA entity

N/A

- 11. Debt
  - A. Capital Notes

N/A

B. Other Debt

N/A

- 12. Retirement Plans, Deferred Compensation, Post employment Benefits and compensated Absences and other Postretirement Benefit Plans Quarterly Statementfor the Year 2002 of Memphis Managed Care Corp
  - B. Defined Contribution Plan

N/A

C. Multiemployer Plans

N/A

D. Consolidated/Holdings Company Plans

N/A

E. Post employment Benefits and Compensated Absences

N/A

- 13. Capital and Surplus, Shareholders' Dividend Restrictions and Quasi Reorganizations.
  - 1) The company has
  - 2) The company has no preferred stock outstanding
  - 3) Dividend Restrictions N/A
  - 4) Restrictions on unassigned Funds None
  - 5) The State of Tennessee requires the company to hold statutory deposits in the amount of 2,400,000
  - 6) For mutuals, and similarly organized companies the total amount of advances to surplus not repaid. -N/A
  - 7) Total Amount of Stock Held by the company -N/A
  - 8) Changes in special surplus funds -N/A
  - 9) Portion of unassigned funds (surplus) represented or reduced by each of the following items:

a. Unrealized gains and losses - N/A
b. Nonadmitted assets 2,261,590
c. Stock purchase warrants N/A

10) Surplus Notes

- 11) Impact of the restatement in quasi reorganization N/A
- 12) Effective Date of a quasi reorganization N/A

#### 14. Contingencies

Quarterly Statement for the Year 2002 of Memphis Managed Care Corp

A. Contingent Commitments

N/A

B. Assessments

N/A

C. Gain Contingencies

N/A

D. All Other Contingencies

 $Contingent \ Liabilities - N/A$ 

- 15. Leases
  - A. Disclosures related to lessee leasing arrangements

N/A

B. Disclosures related to lessor leasing arrangements

N/A

- 16. Off Balance Sheet risk
  - The company has no financial instruments with off balance sheet risk.
  - 2) The company does not use swaps, futures or options.
  - 3) The company has no financial instruments with off balance sheet risk, and no counter party exposure.
  - The company has on financial instruments subject to credit risk.
- Sale, Transfer and Servicing of Financial Assets and Extinguishments of Liabilities
  - A. Transfer of Receivables reported as Sales

N/A

B. Transfer and Servicing of financial Assets

N/A

C. Wash Sales

N/A

- 18. Gain or Loss to the company from Uninsured A&H Plans and Uninsured Portion of Partially Insured Plans
  - A. ASO Plan

The Gain from Operations from ASO uninsured plans and uninsured portion of partially insured plans was as follows during 2002:

(1)	(2)		(3)
	Uninsured		
ASO	Portion of		
Uninsured	Partially Insured	Total	
Plan	Plans	ASO	

a. Net reimbursement for Administrative Expenses (including Administrative Fees) In excess of Actual Expenses

\$664,349 \$ \$664,349

Total Net Other Income or Expenses (Including Interest paid to or received from \$ \$ plans) Net Gain or Loss from Operations Quarterly Statementfor the Year 2002 of Memphis Managed Care Corp d. Total Claim Payment Volume \$94,646,529 \$94,646,529 B. ASC Plan N/A C. Medicare or Other Similarly structured cost based reimbursement Contact: N/A19. Direct Premium Written/Produced by managing general agents/third Party Administrators N/A 20. Other Items A. Extraordinary Items N/A B. Troubled Debt Restructuring N/A C. Other Disclosures None 21. **Events Subsequent** N/A 22. Reinsurance N/A 23. Retrospectively Rated Contracts N/A 24. Organization and Operations Memphis Managed Care Corporation was incorporated as a non-profit organization in 1993. The board of directors has equal representation from both The med and UTMG (owners). 25. Salvage and Subrogation N/A 26. Change in Incurred Claims and Claim Adjustment Expense 27. Minimum Net Worth

The company must maintain the larger of the minimum net worth of

Tennessee Department of Commerce and Insurance.

\$1,500,000 or 4% of the first \$150,000,000 in premium and 1.5% in excess of that amount, as reported on the most recent Quarterly Statementfiled with the

 Very Premium Revenue
 Kequirement

 Up To 150,000,000
 150,000,000.00
 4%
 6,000,000.00

 >150,000,000
 246,665,509.00
 1.5%
 3,699,982.00

 Total
 346,535,307.00
 8,948,029.61

### **GENERAL INTERROGATORIES**

(Responses to these interrogatories should be based on changes that have occurred since prior year end unless otherwise noted.)

### PART 1 - COMMON INTERROGATORIES

#### GENERAL

1.1	1 Did the reporting entity implement any significant accounting policy changes which would require disclosure in the Notes to the Financial Statements?							
1.2	If yes, explain:							
2.1		tions requiring the filing of Disclosure of Material Transactions w	ith the State of Domicile	e, as required by		Yes ( ) No (X)		
2.2	Model Act?							
	If yes, has the report been filed with the domiciliary state.  Has any change been made during the year of this state.	ement in the charter, by-laws, articles of incorporation, or deed	of sattlement of the ren	orting		Yes ( ) No ( )		
0.1	entity?	anone in the charter, by laws, articles of most portation, or accu	or social mone or the rop	orting		Yes ( ) No (X)		
3.2	If yes, date of change: If not previously filed, furnish herewith a certified copy of	of the instrument as amended.						
4.	Have there been any substantial changes in the organiz	ational chart since the prior quarter end?				Yes ( ) No (X)		
	If yes, complete the Schedule Y - Part 1 - organizational	al chart.						
5.1	Has the reporting entity been a party to a merger or con	solidation during the period covered by this statement?				Yes ( ) No (X)		
5.2	If yes, provide name of entity, NAIC Company Code, a merger or consolidation.	and state of domicile (use two letter state abbreviation) for any e	entity that has ceased to	exist as a resul	It of the			
		1 Name of Entity	2 NAIC Company	Code Stat	3 e of Domicile			
6.	If the reporting entity is subject to a management agree have there been any significant changes regarding the t	ment, including third-party administrator(s), managing general erms of the agreement or principals involved?	agent(s), attorney-in-fa	act, or similar aç		Yes ( ) No ( ) N/A		
	If yes, attach an explanation.							
7.1	State as of what date the latest financial examination of	the reporting entity was made or is being made.						
7.2	State the as of date that the latest financial examination This date should be the date of the examined balance s	report became available from either the state of domicile or the heet and not the date the report was completed or released.	reporting entity.					
	State as of what date the latest financial examination re	port became available to other states or the public from either th nation report and not the date of the examination (balance shee	e state of domicile or th	e reporting entit	y.			
7.4	By what department or departments?							
(								
8.2		r, licenses or registrations (including corporate registration, if appeal on the port an action, either formal or informal, if a confidenti				Yes ( ) No (X)		
	governmental entity during the reporting period? (You ne					Yes ( ) No (X)		
	governmental entity during the reporting period? (You ne agreement.)					Yes ( ) No (X)		
9 1	governmental entity during the reporting period? (You ne agreement.) If yes, give full information	eed not report an action, either formal or informal, if a confidenti						
	governmental entity during the reporting period? (You ne agreement.)  If yes, give full information  Is the company a subsidiary of a bank holding company r	eed not report an action, either formal or informal, if a confidenti				Yes ( ) No (X) Yes ( ) No (X)		
	governmental entity during the reporting period? (You ne agreement.) If yes, give full information	eed not report an action, either formal or informal, if a confidenti						
9.2	governmental entity during the reporting period? (You ne agreement.)  If yes, give full information  Is the company a subsidiary of a bank holding company r  If response to 9.1 is yes, please identify the name of the	eed not report an action, either formal or informal, if a confidenting the confidenting the second se				Yes ( ) No (X)		
9.2	governmental entity during the reporting period? (You ne agreement.)  If yes, give full information  Is the company a subsidiary of a bank holding company r  If response to 9.1 is yes, please identify the name of the	eed not report an action, either formal or informal, if a confidenting a confidenting and the Federal Reserve Board?  bank holding company.  or securities firms?	ality clause is part of the	e				
9.2	governmental entity during the reporting period? (You ne agreement.)  If yes, give full information  Is the company a subsidiary of a bank holding company r  If response to 9.1 is yes, please identify the name of the  Is the company affiliated with one or more banks, thrifts  If response to 9.3 is yes, please provide below the name  If i.e. the Federal Reserve Board (FRB), the Office of the	eed not report an action, either formal or informal, if a confidenting the confidenting the second se	ality clause is part of the	e · · · · · · · · · · · · · · · · · · ·	ces agency	Yes ( ) No (X)		
9.2	governmental entity during the reporting period? (You ne agreement.)  If yes, give full information  Is the company a subsidiary of a bank holding company r  If response to 9.1 is yes, please identify the name of the  Is the company affiliated with one or more banks, thrifts  If response to 9.3 is yes, please provide below the name  If i.e. the Federal Reserve Board (FRB), the Office of the	regulated by the Federal Reserve Board?  regulated by the Federal Reserve Board?  research holding company.  research formal or informal, if a confidentification of the main office of the main office of any affiliates of the Comptroller of the Currency (OCC), the Office of Thrift Supersission (SEC)] and identify the affiliate's primary federal regulator	ality clause is part of the	e · · · · · · · · · · · · · · · · · · ·	ces agency	Yes ( ) No (X)		
9.2	governmental entity during the reporting period? (You ne agreement.)  If yes, give full information  Is the company a subsidiary of a bank holding company r  If response to 9.1 is yes, please identify the name of the  Is the company affiliated with one or more banks, thrifts  If response to 9.3 is yes, please provide below the name  Ii.e. the Federal Reserve Board (FRB), the Office of the  Corporation (FDIC) and the Securities Exchange Commi	egulated by the Federal Reserve Board?  egulated by the Federal Reserve Board?  bank holding company.  or securities firms?  es and location (city and state of the main office) of any affiliates e Comptroller of the Currency (OCC), the Office of Thrift Super ission (SEC)] and identify the affiliate's primary federal regulator	ality clause is part of the regulated by a federal vision (OTS), the Feder.	regulatory servi	ces agency rrance	Yes ( ) No (X) Yes ( ) No (X)		
9.2	governmental entity during the reporting period? (You ne agreement.)  If yes, give full information  Is the company a subsidiary of a bank holding company r  If response to 9.1 is yes, please identify the name of the substantial state of the substantial state of the substantial state of the company affiliated with one or more banks, thrifts of the Federal Reserve Board (FRB), the Office of the Corporation (FDIC) and the Securities Exchange Commits	eed not report an action, either formal or informal, if a confidenticle action and the second	ality clause is part of the seregulated by a federal vision (OTS), the Federal vision (ATS), the	regulatory servioral Deposit Insu	ces agency rrance	Yes ( ) No (X) Yes ( ) No (X)		
9.2	governmental entity during the reporting period? (You ne agreement.)  If yes, give full information  Is the company a subsidiary of a bank holding company r  If response to 9.1 is yes, please identify the name of the substantial state of the substantial state of the substantial state of the company affiliated with one or more banks, thrifts of the Federal Reserve Board (FRB), the Office of the Corporation (FDIC) and the Securities Exchange Commits	egulated by the Federal Reserve Board?  e bank holding company.  or securities firms?  es and location (city and state of the main office) of any affiliates e Comptroller of the Currency (OCC), the Office of Thrift Super ission (SEC)] and identify the affiliate's primary federal regulator  2  Location (City, State)	ality clause is part of the seregulated by a federal vision (OTS), the Federal vision (ATS), the	regulatory servieral Deposit Insu	ces agency rrance	Yes ( ) No (X) Yes ( ) No (X)		

### **GENERAL INTERROGATORIES (continued)**

(Responses to these interrogatories should be based on changes that have occurred since prior year end unless otherwise noted.)

### INVESTMENT

Yes ( ) No (X)

10.1 Has there been any change in the reporting entity's own preferred or common stock?

10.2	If yes, explain						
11.1	Were any of the stocks, bonds, or other a (Exclude securities under securities lending)		paned, placed un	der option agro	eement, or othe	erwise made available for use by another person?	Yes ( ) No (X)
11.2	If yes, give full and complete information	relating thereto:					
12.	Amount of real estate and mortgages held						\$
13.	Amount of real estate and mortgages held		onoddio Di i.				\$
14.1	Does the reporting entity have any investr		and affiliates?				Yes ( ) No (X)
	If yes, please complete the following:	, , , , , , , , , , , , , , , , , , ,					
						1	2
						Prior Year-End Statement Value	Current Quarter Statement Value
	14.21 Bonds					<u> </u>	\$
	14.22 Preferred Stock 14.23 Common Stock 14.24 Short-Term Investments						\$ \$
	14.25 Mortgages, Loans or Real Esta 14.26 All Other	ate				\$	\$
	14.27 Total Investment in Parent, Sul 14.28 Total Investment in Parent inclu	bsidiaries and Affiliates (Subto	otal Line 14.21 to	Line 14.26) .		\$	\$ \$
	14.29 Receivable from Parent not incl						\$
15.1	Has the reporting entity entered into any h	nedging transactions reported	on schedule DB?				Yes ( ) No (X)
15.2	If yes, has a comprehensive description of	of the hedging program been m	nade available to	the domiciliary	state?		Yes ( ) No ( )
	If no, attach a description with this statem	nent.					
16.	Excluding items in Schedule E, real estate were all stocks, bonds and other securitie accordance with Part 1-General, Section	e, mortgage loans and investmes, owned throughout the curre IV.H-Custodial or Safekeeping	nents held physic ent year held purs g Agreements of t	ally in the repo suant to a cust the NAIC Finar	orting entity's of odial agreemen ncial Condition I	fices , vaults or safety deposit boxes , t with a qualified bank or trust company in Examiners Handbook?	Yes ( ) No (X)
16.1	For all agreements that comply with the re	equirements of the NAIC Finan	cial Condition Ex	aminers Hand	book, complete	the following:	
	1					2	
	Name of Custodia	an(s)				Custodian Address	
16.2	For all agreements that do not comply with	h the requirements of the NAIC	C Financial Condi	tion Examiners	s Handbook, pr	ovide the name, location and a complete explanati	on:
	1 Name(s)		2 Location(s)			3 Complete Explai	nation(s)
16.3	Have there been any changes, including r	name changes, in the custodia	ın(s) identified in	16.1 during th	ne current quart	er?	Yes ( ) No (X)
16.4	If yes, give full and complete information	relating thereto:					
		2		1			
	1 Old Custodian	2 Now Contadios	_	Date		4	
	Old Custodian	New Custodian		of Change		Reason	
16.5	Identify all investment advisors, brokers/o on behalf of the reporting entity:	dealers or individuals acting on	behalf of brokers	s/dealers that	have access to	the investment accounts, handle securities and ha	ave authority to make investments
	1 Central Registration Depo	ository		2 Name(s)		3 Address	<b>S</b>

# **GENERAL INTERROGATORIES - Line 5.2 (Continued)**

	1 ne of Entity	NAIC C	NAIC Company Code			
GEI	NERAL INTERRO	OGATORIES -	Line 9.4	(Conti	nued)	
1 Affiliate Name	Location (City,	, State) 3 FRE	3 OCC	5 OTS	6 FDIC	7 SEC
		'	,	1		
GEN	IERAL INTERRO	OGATORIES -	Line 16.1	(conti	nued)	
				•	,	
1 Name of Custod	ian(s)		Cust	2 odian Address		
GEN	IERAL INTERRO	DGATORIES -	Line 16.2	? (conti	nued)	
GEN  1 Name(s)	JERAL INTERRO		Line 16.2		nued)  3 e Explanation (s)	
1	2		Line 16.2		3	
1	2		Line 16.2		3	
1	2		Line 16.2		3	
1 Name(s)	2			Complet	3 e Explanation (s)	
1 Name(s)	2 Location(s)			Complet	3 e Explanation (s)	
1 Name(s)	Location(s)  SERAL INTERRO	DGATORIES -		Complet	3 e Explanation(s)  nued)	
1 Name(s)	Location(s)  SERAL INTERRO	DGATORIES -		Complet	3 e Explanation(s)  nued)	
1 Name(s)	Location(s)  SERAL INTERRO	DGATORIES -		Complet	3 e Explanation(s)  nued)	
1 Name(s)  GEN  Old Custodian	Location(s)  SERAL INTERRO  New Custodian	DGATORIES -  Date of Change	Line 16.4	Complete Conti	ason	
1 Name(s)  GEN  Old Custodian	Location(s)  SERAL INTERRO	DGATORIES -  Date of Change	Line 16.4	Complete Conti	ason	

### **SCHEDULE A - VERIFICATION**

	1 Year To Date	2 Prior Year Ended December 31
1. Book/adjusted carrying value, December 31 of prior year 2. Increase (decrease) by adjustment 3. Cost of acquired 4. Cost of additions to and permanent improv 5. Total profit (loss) on sales		

### **SCHEDULE B - VERIFICATION**

		1	2
		Year To Date	Prior Year Ended December 31
3. 4. 5. 6. 7. 8. 9. 10. 11. 12.	Book value/recorded investment excluding accrued interest on mortgages owned, December 31 of prior year.  Amount loaned during period: 2.1 Actual cost at time of acquisitions. 2.2 Additional investment made after ac Accrual of discount and mortgage interest Increase (decrease) by adjustment Total profit (loss) on sale Amounts paid on account or in full during t Amortization of premium Increase (decrease) by foreign exchange Book value/recorded investment excluding Total valuation allowance. Subtotal (Line 9 plus Line 10) Total nonadmitted amounts Statement value of mortgages owned at end of current period (Page 2, mortgage lines, Net Admitted Assets column)		
11. 12.	Subtotal (Line 9 plus Line 10)		

### **SCHEDULE BA - VERIFICATION**

Other Invested Assets Included in Schedule BA

	1	2 Drian Vana Fadad
	Year To Date	Prior Year Ended December 31
Book/adjusted carrying value of long-term invested assets owned, December 31 of prior year Cost of acquisitions during period: 2.1 Actual cost at time of acquisitions. 2.2 Additional investment made after ac Accrual of discount Increase (decrease) by adjustment Total profit (loss) on sale Amounts paid on account or in full during t Amortization of premium Increase (decrease) by foreign exchange Book/adjusted carrying value of long-term Total valuation allowance Subtotal (Line 9 plus Line 10) Total nonadmitted amounts Statement value of long term invested assets at end of current period (Page 2, Line 7, Column 3)		

### **SCHEDULE D - VERIFICATION**

	1 Year To Date	2 Prior Year Ended December 31
1. Book/adjusted carrying value of bonds and stocks. December 31 of prior vear 2. Cost of bonds and stocks acquired 3. Accrual of discount 4. Increase (decrease) by adjustment 5. Increase (decrease) by foreign exchange 6. Total profit (loss) on disposal 7. Consideration for bonds and stocks dispos 8. Amortization of premium 9. Book/adjusted carrying value, current per 10. Total valuation allowance 11. Subtotal (Line 9 plus Line 10) 12. Total nonadmitted amounts 13. Statement value		

#### \_

### **SCHEDULE D - PART 1B**

Showing the Acquisitions, Dispositions and Non-Trading Activity

During the Current Quarter for all Bonds and Preferred Stock by Rating Class

	1	2	3	4	5	6	7	8
	Book/Adjusted Carrying Value Beginning of Current Quarter	Acquisitions During Current Quarter	Dispositions During Current Quarter	Non-Trading Activity During Current Quarter	Book/Adjusted Carrying Value End of First Quarter	Book/Adjusted Carrying Value End of Second Quarter	Book/Adjusted Carrying Value End of Third Quarter	Book/Adjusted Carrying Value December 31 Prior Year
BONDS								
1. Class 1								
2 Close 2								
5. Class 5								
7. Total Bonds.								
PREFERRED STOCK								
8. Class 1. 9. Class 2.								
10. Class 3								
13. Class 6								
14. Total Preferred Stock								
15. Total Bonds and Preferred Stock								

### **SCHEDULE DA - PART 1**

Short-Term Investments Owned End of Current Quarter

	1	2	3	4	5
	Book/Adjusted Carrying Value	Par Value	Actual Cost	Interest Collected Year To Date	Paid for Accrued Interest Year To Date
8299999 Totals	<b>N</b>	IONE			

## **SCHEDULE DA - PART 2 - VERIFICATION**

Short-Term Investments Owned

	1	2
	Year To Date	Prior Year Ended December 31
Book / adjusted carrying value, December 31 of prior year		
Cost of short-term investments acquired		
3. Increase (decrease) by adjustment		
4. Increase (decrease) by foreign exchange ac		
5. Total profit (loss) on disposal of short-term i		
6. Consideration received on disposal of short-t		
6. Consideration received on disposal of short-t  7. Book / adjusted carrying value, current peric		
8. Total valuation allowance		
9. Subtotal (Line 7 plus Line 8)		ļ
10. Total nonadmitted amounts		
11. Statement value (Line 9 minus Line 10)		
12. Income collected during period		
13. Income earned during period		

### **SCHEDULE DB - PART F - SECTION 1**

Summary of Replicated (Synthetic) Assets Open

Replicated (Synthetic) Asset						Com	ponents of the Replicated (Synthetic) Asset				
1	2	3	4	5	Derivative Instruments Open Cash Instrument(s) H			Instrument(s) Held			
					6	7	8	9	10	11	12
Replication RSAT Number	Description	NAIC Designation or Other Description	Statement Value	Fair Value	Description	Fair Value	CUSIP	Description	Statement Value	Fair Value	NAIC Designation or Other Description

### **SCHEDULE DB - PART F - SECTION 2**

Reconciliation of Replicated (Synthetic) Assets Open

	First C	First Quarter		l Quarter	Third (	Quarter	Fourth	Quarter	Year-	To-Date
	1	2	3	4	5	6	7	8	9	10
	Number of Positions	Total Replicated (Synthetic) Assets Statement Value	Number of Positions	Total Replicated (Synthetic) Assets Statement Value	Number of Positions	Total Replicated (Synthetic) Assets Statement Value	Number of Positions	Total Replicated (Synthetic) Assets Statement Value	Number of Positions	Total Replicated (Synthetic) Assets Statement Value
Beginning Inventory										
Add: Opened or Acquired Transactions										
Add: Increases in Replicated Asset Statement Value	XXX						XXX		XXX	
Less: Closed or Disposed of Transactions										
Less: Positions Disposed of for Failing Effectiveness Criteria										
6. Less: Decreases in Replicated (Synthetic) Asset Statement Value	XXX						XXX		xxx	
7. Ending Inventory										

### **SCHEDULE S - CEDED REINSURANCE**

Showing all new reinsurers - Current Year to Date

1	2	3	4	5
NAIC Company	Federal			Is Insurer Authorized?
Code	Number	Name of Reinsurer	Location	(Yes or No)

### **SCHEDULE T - PREMIUMS AND OTHER CONSIDERATIONS**

Allocated by States and Territories

		1	2			Direct Business (	Only Year to Date		
	States, Etc.	Guaranty Fund (Yes or No)	Is Insurer Licensed ? (Yes or No)	3 Accident and Health Premiums	4 Medicare Title XVIII	5 Medicaid Title XIX	6 Federal Employees Health Benefits Program Premiums	7 Life and Annuity Premiums and Deposit-Type Contract Funds	8 Property Casualt Premium
	Alabama AL	No	No						
	Alaska AK	No	No						
	Arizona AZ	No	No						
	Arkansas	No	No						
	California CA Colorado CO	No	No						
	Connecticut. CT	No	No						
	Delaware DE	No	No			1			
	District of Columbia DC	No	No			1			
	Florida	No	No						
. (	Georgia	No	No						
!. I	Hawaii	No	No						
	daho	No	No						
	llinois IL	No	No			· · · · · · · · · · · · · · · · · · ·			
	ndianaIN	No	No						
	owa	No	No						
	Kansas. KS Kentucky KY	No	No			1		1	
	ouisiana. LA	No	No			1			
	Maine ME	No	No			1			
	Maryland MD	No	No						
. 1	Massachusetts MA	No	No						
	Michigan	No	No						
	Minnesota	No	No						
	Mississippi		No						
	Missouri		No						
	Montana MT	No	No						
	NebraskaNE Nevada NV	No	No						
	Nevada	No	No			1			
	New Jersey NJ	No	No			1			
	New Mexico NM	No	No			1			
	New YorkNY	No	No			]			
. 1	North Carolina NC	No	No						
	North Dakota ND	No	No						
	OhioOH		No						
. (	OKlahoma OK		No						
	Oregon. OR Pennsylvania PA	1	No						
	Pennsylvania PA Rhode Island RI	No	No						
	South Carolina SC	No	No						
	South Dakota SD		No			1			
	Tennessee TN		Yes			]			
	Гехаs ТX	No	No						
	JtahUT	No	No						
	/ermontVT	No	No						
	/irginiaVA		No						
	WashingtonWA		No						
	West Virginia WV Nisconsin WI		No						
	Nyoming WY		No						
	American Samoa AS		No			1			
	GuamGU		No						
	Puerto RicoPR		No						
	J.S. Virgin Islands	No	No						
	Canada CN		No						
	Aggregate Other Alien	XXX	(a) 1						
<u>s</u> (	F WRITE-INS								
. ,	· · · · · · · · · · · · · · · · · · ·								
. (	Summary of remaining write-ins for Line 57 from overflow page								

<sup>(</sup>a) Insert the number of yes responses except for Canada and Other Alien.

# SCHEDULE Y - INFORMATION CONCERNING ACTIVITIES OF INSURER MEMBERS OF A HOLDING COMPANY GROUP

**PART 1 - ORGANIZATIONAL CHART** 



### SUPPLEMENTAL EXHIBITS AND SCHEDULES INTERROGATORIES

The following supplemental reports are required to be filed as part of your statement filing. However, in the event that your company does not transact the type of business for which the special report must be filed, your response of NO to the specific interrogatory will be accepted in lieu of filing a "NONE" report and a bar code will be printed below. If the supplement is required of your company but is not being filed for whatever reason enter SEE EXPLANATIONS and provide an explanation following the interrogatory questions.

	RESPONSE
1. Will the SVO Compliance Certification be filed with this statement?	
EXPLANATIONS:	
BAR CODE:	
Document Identifier 470:	

### STATEMENT AS OF MARCH 31, 2004 OF THE Memphis Managed Care Corporation

### **OVERFLOW PAGE FOR WRITE-INS**

OVERFLOW WRITE-INS FOR Page 2, Assets

	Current Statement Dat	е	4	
1	2	3 Net Admitted		
Assets	Nonadmitted Assets	Assets (Col. 1 minus Col. 2)	Prior Year Net Admitted Assets	

#### **SCHEDULE A - PART 2**

Showing All Real Estate ACQUIRED During the Current Quarter

1	Loca	ntion	4	5	6	7	8 Book / Adjusted	9 Expended for
	2	3	] <sub>B.1</sub> .			A t . f	Carrying	Additions and
Description of Property	City	State	Date Acquired	Name of Vendor	Actual Cost	Amount of Encumbrances	Value Less Encumbrances	Permanent Improvements

# NONE

### **SCHEDULE A - PART 3**

Showing All Real Estate SOLD During the Quarter, Including Payments During the Final Year on "Sales under Contract"

1	Location		4	5	6	7	8	9 10 Expended for	11	12	13	14	15	16
Description of Property	2 City	3 State	Disposal Date	Name of Purchaser	Actual Cost	Increase (Decrease) by Adjustment	Éxchange	Additions, Permanent Improvements and Changes in Encumbrances Encumbrances Encumbrances	Amounts	Foreign Exchange Profit (Loss) on Sale	Realized Profit (Loss) on Sale	Total Profit (Loss) on Sale	Gross Income Earned Less Interest Incurred on Encumbrances	Taxes, Repairs and Expenses Incurred

### **SCHEDULE B - PART 1**

Showing All Mortgage Loans ACQUIRED during the Current Quarter

1	Location	Location			6	7	8	9	10	11
	2	3				Book Value/Recorded Investment	Increase	Increase (Decrease) by	Value of Land	Date of Last
Loan Number	City	State	Loan Type	Date Acquired	Rate of Interest	Excluding Accrued Interest	(Decrease) by Adjustment	Foreign Exchange Adjustment	and Buildings	Date of Last Appraisal or Valuation

# NONE

### **SCHEDULE B - PART 2**

Showing All Mortgage Loans SOLD, Transferred or Paid in Full During the Current Quarter

1			4	5	6	7	8	9	10	11	12	13
	Loca			Book Value/Recorded		Increase	Book Value/Recorded					
	2	3			Investment	Increase	(Decrease)	Investment		Foreign		
				Date	Excluding Accrued Interest	(Decrease) by	by Foreign Exchange	Excluding Accrued Interest	Consideration	Exchange Profit (Loss)	Realized Profit (Loss)	Total Profit (Loss)
Loan Number	City	State	Loan Type	Acquired	Prior Year	Adjustment	Adjustment	at Disposition	Received	on Sale	on Sale	on Sale

# NONE

Z03

### **SCHEDULE BA - PART 1**

Showing Other Long-Term Invested Assets ACQUIRED During the Current Quarter

1	Loca	4	5	6	7	8	9	10 Increase (Decrease)	
	2	3		D. I.		A	Book/Adjusted	(D)	by Foreign Exchange
Number of Units and Description	City	State	Name of Vendor	Acquired	Actual Cost	Amount of Encumbrances	Carrying Value Less Encumbrances	Increase (Decrease) by Adjustment	Adjustment

# NONE

### **SCHEDULE BA - PART 2**

Showing Other Long-Term Invested Assets SOLD, Transferred or Paid in Full During the Current Quarter

1			4	5	6	7	8	9	10	11	12	13
	Location				Book/Adjusted		Increase	Book/Adjusted				
	2	3			Carrying	Increase	(Decrease)	Carrying		Foreign		
			Name of Purchaser	Date	Value Less Encumbrances	(Decrease)	by Foreign Exchange	Value less Encumbrances	Consideration	Exchange Profit (Loss)	Realized Profit (Loss)	Total Profit (Loss)
Number of Units and Description	City	State	Nature of Disposition	Acquired	Prior Year	Adjustment	Adjustment	at Disposition	Received	on Sale	on Sale	on Sale

### Ē

### **SCHEDULE D - PART 3**

Show All Long-Term Bonds and Stock Acquired by the Company During the Current Quarter

1	2	3	4	5	6	7	8	9	10
CUSIP Identification	Description	Foreign	Date Acquired	Name of Vendor	Number of Shares of Stock	Actual Cost	Par Value	Paid for Accrued Interest and Dividends	NAIC Designation or Market Indicator (a)

### **SCHEDULE D - PART 4**

Show All Long-Term Bonds and Stock Sold, Redeemed or Otherwise Disposed of by the Company During the Current Quarter

1	2 3	4	5	6	7	8	9	10	10 Change In Book/Adjusted Carrying Value				16	17	18	19	20	21	22 NAIC	
CUSIP Identif- ication	Description Foreign	Disposal Date	Name of Purchaser	Number of Shares of Stock	Consideration	Par Value	Actual Cost	Prior Year Book/ Adjusted Carrying Value	Unrealized Valuation Increase/ (Decrease)	12 Current Year's (Anort- ization) / Accretion	13 Current Year's Other Than Temporary Impairment Recognized	Total Change in B./A.C.V. (11+12-13)	Total Foreign Exchange Change in B./A.C.V.	Book/Adjusted Carrying Value at Disposal Date	Foreign Exchange Gain (Loss) on Disposal	Realized Gain (Loss) on Disposal	Total Gain (Loss) on Disposal	Bond Interest/ Stock Dividends Recieved During Year	Maturity Date	Designation or Market Indicator (a)

### **SCHEDULE DB - PART A - SECTION 1**

Showing all Options, Caps, Floors and Insurance Futures Options Owned at Current Statement Date

1	2	3	4	5	6	7	8	9	10	11	12	13	14
Description	Number of Contracts or Notional Amount	Date of Maturity, Expiry, or Settlement	Strike Price, Rate or Index	Date of Acqui- sition	Exchange or Counterparty	Cost/Option Premium	Book Value	*	Statement Value	Fair Value	Year to Date Increase / (Decrease) by Adjustment	Used to Adjust Basis of Hedged Item	Other Investment/ Miscellaneous Income

# NONE

### **SCHEDULE DB - PART B - SECTION 1**

Showing all Options, Caps, Floors and Insurance Futures Options Written and In-Force at Current Statement Date

1	2	3	4	5	6	7	8	9	10	11	12	13	14
Description	Number of Contracts or Notional Amount	Date of Maturity, Expiry, or Settlement	Strike Price , Rate or Index	Date of Issuance/ Purchase	Exchange or Counterparty	Consideration Received	Book Value	*	Statement Value	Fair Value	Year to Date Increase/(Decrease) by Adjustment	Used to Adjust Basis	Other Investment/ Miscellaneous Income

### **SCHEDULE DB - PART C - SECTION 1**

Showing all Collar, Swap and Forwards Open at Current Statement Date

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Description	Notional Amount	Date of Maturity, Expiry, or Settlement	Strike Price , Rate or Index Rec (Pay)	Date of Opening Position or Agreement	Exchange or Counterparty	Cost or (Consideration Received)	Book Value	*	Statement Value	Fair Value	Year to Date Increase (Decrease) by Adjustment	Used to Adjust Basis of Hedged Item	Other Investment/ Miscellaneous Income	Potential Exposure

# NONE

#### **SCHEDULE DB - PART D - SECTION 1**

Showing all Futures Contracts and Insurance Futures Contracts at Current Statement Date

1	2	3	4	5	6	7	8	9	Var	iation Margin Informat	ion	13
Description	Number of Contracts	Maturity Date	Original Value	Current Value	Variation Margin	Date of Opening Position	Exchange or Counterparty	Cash Deposit	10 Recognized	11 Used to Adjust Basis of Hedged Item	12 Deferred	Potential Exposure

### STATEMENT AS OF MARCH 31, 2004 OF THE Memphis Managed Care Corporation

### **SCHEDULE E - PART 1 - CASH**

Month End Depository Balances

1 Donository			3	4	5	Book Balance at End of Each Month During Current Quarter				
	Depository		Rate of	Amount of Interest Received During	Amount of Interest Accrued at Current	6	7	8		
Name	Location and Supplemental Information	Code	Interest	Current Quarter	Statement Date	First Month	Second Month	Third Month		
pen Depositories	NIDO					440,000	440, 400	440 404		
msouth General Operating	NBC Amsouth Amsouth Amsouth NBC Amsouth					4 211 380	(1 755 478)	3 221 150		
msouth Claims	Amsouth					(10,404,126)	(8,447,032)	(11,796,710		
msouth Payroll	. Amsouth					(10,789)	(28,733)			
scrow Cash	NBC			· · · · · · · · · · · · · · · · · · ·			106, 155	346,155		
msouth Irust	. Amsouth			17 , /34	17,734	11,569,136	14,658,333	17,819,871		
199999 - TOTAL - Open Depositories				17,734	17,734	5,548,963	4,652,245	9,722,583		
399999 - TOTAL Cash on Deposit				17,734	17,734	5,548,963	4,652,245	9,722,583		
)599999 - TOTALS				17.734	17.734	5.548.963	4.652.245	9.722.583		

Report #2A: TENNCARE OPERATIONS STATEMENT OF REVENUES AND EXPENSES

Report #2A: TENNCARE OPERATIONS STATE	Curren		<b>Previous Year</b>
	Current	Year to Date	
	Period	Total	Total
Member Months	579,914	1,728,098	2,314,367
REVENUES:	,	, ,	, ,
1 TennCare Capitation	92,046,044	92,299,967	390,132,800
2 Investment	50,165	50,165	105,122
3 Other Revenue	173,230	173,230	612,321
4 Total Revenue	92,269,439	92,523,362	390,850,243
EXPENSES:			
Medical and Hospital Services			
5 Capitated Physician Services	2,347,445	2,347,445	8,751,796
6 Fee for Service Physician Services	21,123,309	20,226,465	82,943,545
7 Inpatient Hospital Services	20,928,172	22,926,113	91,135,553
8 Outpatient Services	139,153	139,153	7,779,504
9 Emergency Room Services	5,853,020	5,853,020	26,460,811
10 Mental Health Services	11,511	11,511	69,821
11 Dental Services	2,002	2,002	79,315
12 Vision Services	677,324	677,324	2,619,864
13 Pharmacy Services	6,060	6,060	37,134,086
14 Home Health Services	525,483	525,483	2,173,402
15 Chiropractic Services	-	-	_,
16 Radiology Services	2,817,649	2,817,649	10,919,284
17 Laboratory Services	2,469,567	2,469,567	8,830,226
18 Durable Medical Equipment Services	2,402,850	2,402,850	8,170,922
19 Transportation Services	1,681,325	1,681,325	3,273,899
20 Outside Referrals	1,001,020	1,001,020	- 0,270,000
21 Medical incentive Pool and Withhold Adjustments	_	_	_
22 Occupancy Depreciation and Amortization	_	_	_
23 Other Medical and Hospital Services	23,565,687	22,718,514	66,639,586
24 Subtotal	84,550,559	84,804,482	356,981,615
25 Reinsurance Expense Net of Recoveries	(39,451)	(39,451)	3,336,200
LESS:	(55,451)	(39,431)	3,330,200
26 Copayments			
27 Subrogation	30,658	30,658	305,517
28 Coordination of Benefits	(31,130)	(31,130)	182,585
	, ,	• • •	· ·
29 Subtotal	(472)	(472)	488,103
30 TOTAL MEDICAL AND HOSPITAL	84,511,580	84,765,503	359,829,713
Administration			
31 Compensation	2,312,347	2,312,347	8,929,412
32 Marketing	28,263	28,263	44,491
33 Interest Expense	20,203	20,203	1,033,669
34 Premium Tax Expense	-	-	1,000,009
	220 604	220 604	1 225 210
<ul><li>35 Occupancy Depreciation and Amortization</li><li>36 Other Administration</li></ul>	328,684 4,191,172	328,684 4,191,172	1,235,310 6,195,833
JO Other Administration	4,131,172	<b>+</b> , 181,112	0, 190,000
37 TOTAL ADMINISTRATION	6,860,467	6,860,467	17,438,714
38 TOTAL EXPENSES	91,372,047	91,625,970	377,268,427
39 NET INCOME (LOSS)	897,392	897,392	13,581,815